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 U.S. Army Corps of Engineers

Al Anbar Area Office hosts contracting workshop

By Norris Jones
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Twenty Fallujah-area construction firm representatives attended a one-day workshop to learn about the U.S. Army Corps of Engineers bid requirements on contracts. They were told the importance of meeting bid deadlines, as well as past performance evaluations. . (USACE photo by Norris Jones)

BAGHDAD, Iraq— Fallujah construction firm representatives attended a seminar recently to learn about the regulations and bid submittal requirements on proposed contracts. U.S. Army Corps of Engineers (USACE) Al Anbar Area Office hosted the “Contractor Workshop” at the Fallujah Development Center, which was attended by 20 Iraqis.

Dan Cahill, a USACE Contract Specialist, and Saber Qader, the U.S. State Dept. Bilingual Bicultural Adviser assigned to USACE’s Al Anbar office, presented the following information:

- Accessing solicitation Web sites - www.baghdadbusinesscenter.org.
- Reading and understanding government

solicitation requirements.

- Understanding the key steps in the USACE contracting process, from Scope of Work to Contract Award.
- Creating a winning proposal.
- Complying with the Defense Base Act worker insurance requirement.
- Submitting accurate Electronic Fund Transfer information for payment purposes.

Engineer Khaled from the Al Anbar provincial administration also spoke to the group about the bidding process. Following the event, Cahill said

many of the workshop participants commented the real value of the training was understanding how critical the various bid documents were.

"They're now in a great position to compete with large Baghdad and international firms for reconstruction work in Fallujah and the surrounding area," he added.

The USACE Resident Office in Fallujah currently has 62 civil works projects valued at \$89

million in such areas as the installation of a city sewer system, construction of the city's first sewer treatment plant as well as many small potable water plants for nearby communities, repair of various electrical distribution lines and substations, and construction of several public schools and health clinics.

Note: For additional information, contact Norris Jones, Public Affairs Specialist at the U.S. Army Corps of Engineers, Gulf Region Central District at (540) 665-2644 or Norris.Jones@tac01.usace.army.mil. For more information on the U.S. Army Corps of Engineers in Iraq, email cegrd.pao@tac01.usace.army.mil or visit our Web site at www.grd.usace.army.mil.